



## STANDARD INFORMATION REQUIRED FOR MARINE TRADES LIABILITY QUOTE

Insured Name

Business Address / Mobile Location

ABN

Years in Business (If Applicable)

Gross Revenue Last Financial year If applicable)

Estimated Gross Revenue for Next 12 Months

Business Activities

Percentage of Non Marine Activities

Details of Subcontractors used

Does the business engage in hot work?

Does the business undertake spray painting?

Maximum value of vessels worked on

Maximum length of vessels worked on

Percentage split of type of vessels worked on (Tourist/Charter/Private/Commercial  
Fishing/Navy/Defence/Oil Rigs)

Does the business undertake new builds of vessels as the principle boat builder?

Does the business undertake structural conversions of vessels?

Does the business provide vessel inspection reports? (percentage of annual turnover  
relating to this)

Does the business sell any vessels?

- Maximum value of vessels held for sale
- How many for sale at any one time?

Does the business sell any chandlery or other vessel products?

If yes: Indicate percentage of turnover derived from:

Manufacturer %

Importer %

Wholesale/Distributor %

Retailer %

Exporter %

Does the business export any products to the United States of America or Canada?

If Yes: Turnover derived from such imports?

Does the business incorporate Industry standard Terms and Conditions or similar  
into dealings with customers?

Level of Liability coverage required

Claims (5 Years – amount & details)